



**DL** building materials



**INSIDE EDGE**  
PROPERTIES

CASE STUDY

**1300 UPPER CANADA ST**



# NEWLY CONSTRUCTED 124,000 SQ. FT. INDUSTRIAL ASSET, 1300 UPPER CANADA STREET, OTTAWA, ON

## SERVICES RENDERED

FACILITIES MANAGEMENT

IEP's best-in-class facilities management services, expertise and resources ensure operational efficiencies and cost savings for this client. Our team's industry knowledge and relationships with service providers not only secure exceptional pricing, but also maximize the property's overall value and improve tenants' experience.





This property presented the opportunity to manage day-to-day building operations strategically so that our client, who is not in the real estate industry, could focus on their own business. By optimizing daily to-dos, we helped them save money, increasing the value of the asset while making the space ideal for its tenants.

## OPPORTUNITY



Our strategy, based in our facilities management expertise, results in competitive pricing from service providers and consultants.

The key elements of our strategy are:



- Oversee maintenance contracts and identify opportunities for cost savings and streamlining of building operations.



- Ensure that tenant needs and maintenance requests are addressed promptly, creating a positive environment for occupants.



- Monitor and optimize energy usage to reduce costs and promote sustainability, which may involve implementing energy-efficient technologies.



- Develop long-term plans for property maintenance, upgrades, and renovations to preserve the value and extend the lifespan of the asset.

## SOLUTION



**As real estate experts, we handle the everyday operations of the property so our client can prioritize on their core business.**

We preserve the value of our client's investment by implementing industry-leading practices and leveraging trusted knowledge and relationships. Then, we maximize that value with proactive and preventative maintenance, long-term capital plans and cost management strategies.

**RESULT**

**OPERATIONAL EXCELLENCE**

TENANT SATISFACTION

FACILITIES EXPERTISE

SUSTAINABLE OPERATIONS

WORRY-FREE INVESTMENT

MANAGE ASSET LIFECYCLE

MAXIMIZE ASSET VALUE

**VALUE CREATION**



**INSIDE EDGE**  
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